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Herb Cohen is an American negotiation expert. Cohen is a corporate and government negotiator and strategy consultant in areas of commercial dealings and crisis management. He is the author of the New York Times bestseller You Can Negotiate Anything [2] and has written several articles and blogs, and has given countless speeches on topics related to deal-making, sales, negotiating, branding, and motivating.

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You Can Negotiate Anything is a self-help book on negotiation by Herb Cohen. Cohen used story-telling to help explain the various concepts and strategies behind the art of negotiation. Cohen used story-telling to help explain the various concepts and strategies behind the art of negotiation.

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